

Cantor Fitzgerald & Co. and CF Secured, LLC Client Relationship Summary (Effective on June 30, 2020)

Introduction

Cantor Fitzgerald & Co. (“CF&Co.”) and CF Secured, LLC (“we,” “us,” “Cantor” or “Firm”) are each broker-dealers registered with the U.S. Securities and Exchange Commission (the “SEC”). Brokerage and investment advisory services and fees differ and it is important for you to understand those differences. As a resource, free and simple tools are available to investors to research firms and financial professionals at Investor.gov/CRS, which also provides educational materials about broker-dealers, investment advisers, and investing.

What investment services and advice can you provide me?

We offer brokerage services to a limited scope of retail investors. These services include: (1) buying and selling securities across a range of products (e.g., equities, derivatives, fixed income, credit, structured and securitized products); (2) providing a variety of brokerage account types and services, including prime brokerage (through CF Secured, LL), cash, and margin accounts; and (3) lending securities and extending credit to clients to purchase securities. In order for a retail investor to open an account at the Firm, we do not currently require a minimum account size or investment amount, but we do require retail investors to meet the definition of an “Institutional Investor” pursuant to FINRA Rule 4512, among other qualitative factors.

In our capacity as a broker-dealer, Cantor Fitzgerald & Co. also engages in investment banking activities, including acting as underwriter, initial purchaser, placement agent or in a similar capacity in connection with SEC-registered offerings and unregistered offerings. We refer to this as our “investment banking” business.

All our brokerage services are provided on a non-discretionary basis, meaning that you are responsible for the ultimate decision regarding the purchase or sale of investments. It is important you understand that we will not, under any circumstances, provide on-going account monitoring services.

More detailed information about the services we offer is available on our website at <https://www.cantor.com/>.

***Conversation Starter:** Given my financial situation, should I choose a brokerage service? Why or why not? How will you choose investments to recommend to me? What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?*

What fees will I pay?

You will pay us for each individual transaction executed on your behalf. These fees and costs generally apply on a transaction-by-transaction basis and may include commissions, commission equivalents, mark-ups, mark-downs, spreads and sales charges. You will be charged more when there are more trades, and we therefore have an incentive to encourage you to trade often.

For our investment banking business, we receive compensation for selling securities from the corporate issuers or selling security holders that engage our services. Our compensation generally increases based on the total amount of securities sold for a particular issuer. Any such compensation is typically based on a variety of factors, including the total transaction size and/or amount of capital being raised and our responsibilities in connection with the services we provide. In addition, for these transactions we have an incentive to encourage the consummation of a transaction if our compensation or other benefits are conditioned in whole or in part on the completion of such transaction. The specific fees paid to us, as well as other fees and expenses in connection with the offering, are typically described in the offering materials you receive in connection with any particular transaction. You should be aware that there may

be additional fees and costs in connection with your investment, such as closing costs, funding charges, and other fees or expenses in connection with the transaction that are ultimately borne by you.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

What are your legal obligations to me when providing recommendations? How else does your Firm make money and what conflicts of interest do you have?

When we provide you with a recommendation, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts of interest because they can affect the recommendations we provide you. **Please see the Firm's [Annual Disclosures \(Cantor Fitzgerald & Co.\)](#) and [Annual Disclosures \(CF Secured, LLC\)](#) for additional details.**

Below are some examples of potential conflicts to help you better understand what this means. **Third-party payments:** In our investment banking business, we receive compensation for selling securities from the corporate issuers or selling security holders that engage our services, which fees are often dependent upon consummation of the transaction.

- **Revenue Sharing:** The Firm from time to time may enter into an arrangement with broker-dealers and/or affiliates, whereby the entities may share in commissions charged on transactions or profits derived from firms executing orders from CF&Co.'s clients.
- **Proprietary Products:** In our investment banking business, we may offer for sale the debt or equity securities of certain of our affiliates. Such affiliates will receive the proceeds from such transactions and we receive compensation from such affiliates for underwriting or placing such transactions, which proceeds and fees are dependent upon consummation of the transaction.
- **Principal Trading:** If Cantor engages in principal trading with you, it may make gains or losses on such trades based on the price at which it resells a security in the market, and is incentivized to maximize its returns.

Conversation Starter: How might your conflicts of interest affect me, and how will you address them?

How do your financial professionals make money?

As a broker-dealer, certain of our financial professionals are directly or indirectly compensated by taking into account the amount of transaction-based fees received from executing transaction on your behalf, or on behalf of other clients, as well as from investment banking clients. This creates a conflict of interest because our financial professionals can earn more compensation when they recommend more transactions to you. In addition, a portion of the compensation of certain of our financial professionals is based directly or indirectly on factors that impact the Firm's revenues, such as, for example, the number and frequency of trades, the product sold (*i.e.*, differential compensation), or commissions or discounts earned by the Firm from the financial professional's recommendations.

Do you or your financial professionals have legal or disciplinary history?

Yes, from time-to-time the Firm and its employees may be subject to legal, regulatory or disciplinary issues. The Firm discloses disciplinary information in our Form BD, or Forms U4, U5, or U6. Please visit www.investor.gov/CRS for a free and simple search tool to research us and our financial professionals.

Conversation Starter: As a financial professional, do you have any disciplinary history? For what type of conduct?

You can find additional information about our brokerage services and request a copy of this Form CRS at <https://www.cantor.com/disclosures/>. You can also request up-to-date information and a copy of this Form CRS by calling the Firm's Compliance Department at 212-938-5000.

Conversation Starter: Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?